

Distributed Energy:

An energy company perspective

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Agenda

- Who is Cogent Energy?
- What is DE (Distributed Energy) & Cogeneration
- EU verses Australia for market take-up
- What makes DE viable?
- DE solution & operation
- DE management and control
- DE technical considerations
- Summary

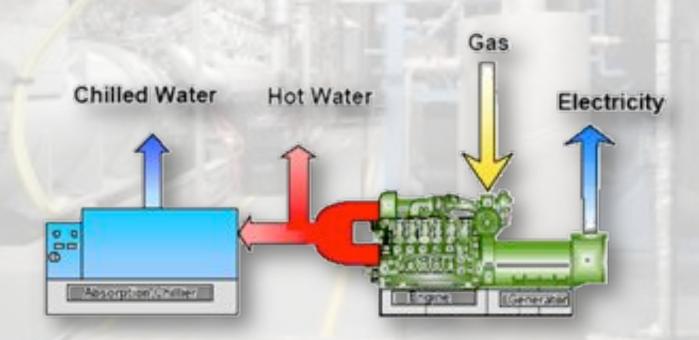


Who is Cogent Energy?

- Cogent is a <u>distributed energy company</u> we build, own & operate cogeneration plants for large sites commercial buildings, hospitals, shopping centres, government complexes and industry.
- Cogent provides cogeneration plants that integrate into site distribution systems – control, electrical, hot water, chilled water, steam and condenser water.
- Cogent rolling out about 200 MW over next 4-5 years -1,000,000 tonnes carbon abatement.
- 5 plants in service. Contracts/LOIs for another 4.
- Cogent 100% owned subsidiary of Origin Energy, Australia's largest gas integrated generator retailer.

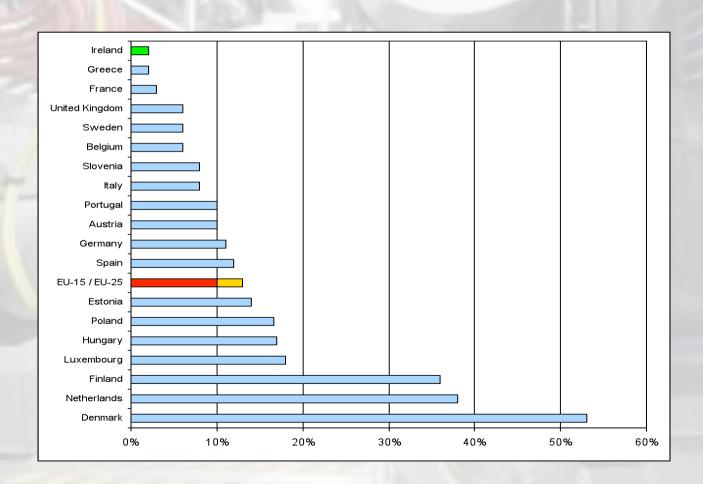
What is DE and Cogeneration?

- DE (Distributed Energy) also called on-site generation, embedded generation, or decentralized energy, generates electricity from many small energy sources.
- Cogeneration (CHP) is associated with DE and is simultaneous production and use of electricity and heat energy to provide high energy efficiencies (> 80%).
- •Trigeneration (CCHP) involves an absorption chiller (electricity, heating & cooling from a single plant).



DE/Cogeneration in the EU

- 2006 penetration of DE/cogeneration in EU at about 14%
 - 6% commercial includes "district heating"
 - · 8% industrial
- DE/cogeneration target for 2010 set at 20%



DE/Cogeneration in Australia

- 2006 penetration of DE/cogeneration in Australia 4%.
 - 4.0 % Industrial
 - · 0.1% Commercial
- Industrial DE/cogeneration in Australia has primarily been developed in the sugar industry 80%.
- Commercial DE/cogeneration restricted to a few commercial buildings and hospitals in Melbourne and Sydney but this is starting to change!



What makes DE viable?

DE viability relies on cost containment and achieving economy of scale to ensure:

- Low plant cost buying volume of common "plant modules".
- Low gas cost buying gasin volume that ensures the lowest cost.
- Low maint & ops cost central maint & ops for multiple sites.



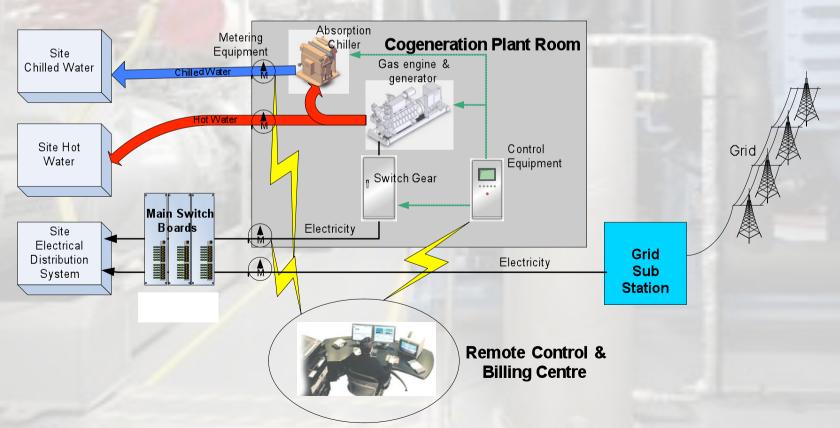
DE/Cogeneration Advantages

- Competitively priced energy can be competitive to grid.
- > Energy efficiency up to 80% energy efficient.
- Carbon abatement up to 60% reduction in carbon emissions - improves Green Star & NABERs energy ratings by up to 2 stars
- Emergency back-up can be configured to displace back-up diesels.
- Energy security many distributed sites provide security of energy supply.



DE/Cogeneration Solution Overview

- gas engine & generator for electricity and heat recovery
- switch gear to distribute energy to site load & switch to grid for off peak
- metering equipment to record and bill energy usage
- control equipment monitoring, plant operations & maintenance.
- absorption chiller convert thermal energy into chilled water





Access & Spatial Requirements

- •Ideally located in plant room near HVAC plant and main switch boards.
 - Containerised rooftop / external solution also available.
- Plant room will require ventilation, noise attenuation & exhaust extraction
- Ceiling height of 4.5m usually required



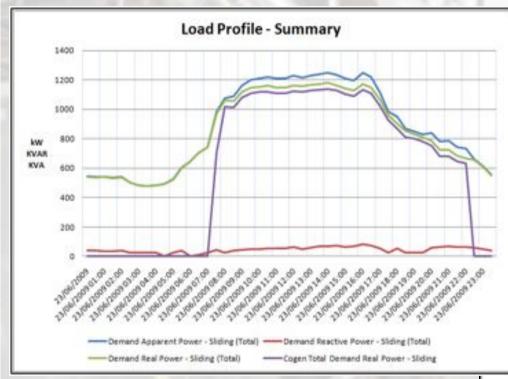




External / Rooftop Solution



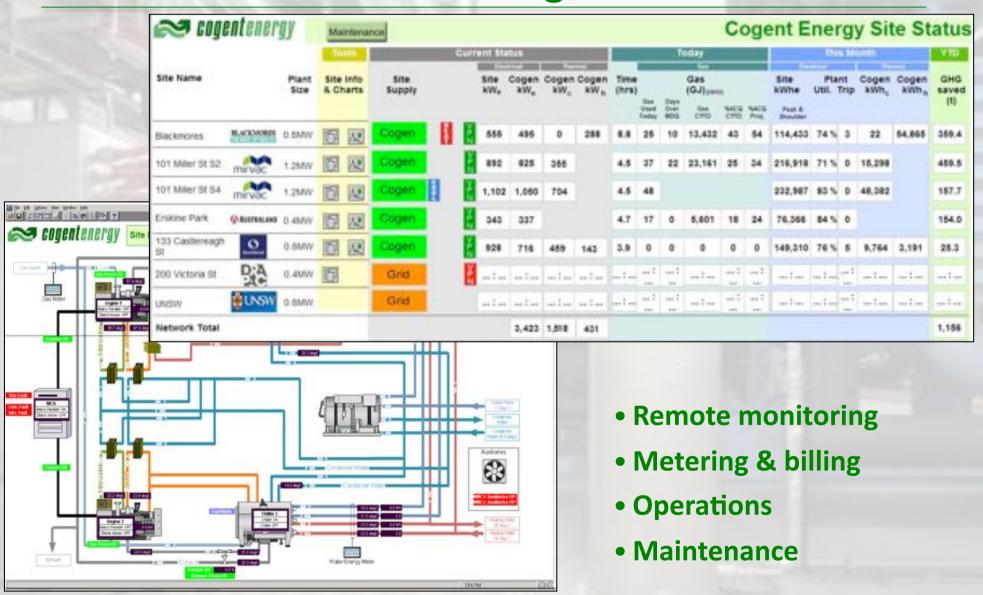
Peak/Shoulder Operation Profile







Remote Management





Technical Considerations

Control Considerations

- Integrated control
- Parallel import/export operation
- Load shedding/build-up for island mode operation
- Plant room auxiliaries

Grid Considerations

- grid protection
- grid synchronization
- grid fault current biggest issue today!

Emergency Back-up Considerations

- Gas engines don't have same load capability as diesel engines
- Main switch boards & BMS will need to be set-up for load build-up & shedding



Summary

- Cogent is DE company that provides electricity, hot & chilled water to a BOO (Build, Own & Operate) scheme.
- Australia has very low penetration of DE compared to EU even though conditions seem promising.
- Advantages of DE include energy efficiency, cost of energy and up to 60% reduction in carbon emissions
- > Successful DE relies on economy of scale in terms of plant purchase, gas purchase and cost of operations & maintenance.
- Opportunity for DE changing in Australia due to CPRS/ETS and concerns about climate change.